

## Maximize Your Opportunities

Have you ever forgotten a client or prospect's name? Missed a critical point on a presentation? Stumbled over your market data or product information? You are not alone.

Learn how your memory affects the way you do business and the many ways a well-trained memory can enhance your performance in every critical area.

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## Your Introductory Program

In this 45-minute, interactive program everyone will have fun, experience an amazing memory demonstration, and learn:

- How your memory is affecting your business today
- What your clients most want you to remember
- The most common misconceptions about your memory
- Steps to improve introductions & name recall
- Tips to double your referrals
- Three components of the file system for advanced recall
- Three key things you can learn to do that will revolutionize the way you do business

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## Introduce your group to a powerful tool that impacts every key area of your business including:

### Building Deeper Client Relationships

Remember client and prospect's names, key client information, repeat and referral business

### Positioning Yourself as a Knowledgeable Industry Expert

Instantly recall market data, product information, competitive information, research

### Taking Command of the Room without Notes

Deliver sales presentations, lead office meetings, seminars, speak to chambers & business associations without needing notes. No more fumbling with papers or being glued to your Powerpoint.

### Boosting Your Profitability

Skillfully handle common questions and objections and close more business!

Kristin has been invited to speak to other companies the area you probably know including: **Ameriprise Financial, Smith Barney, Cushman and Wakefield, 1<sup>st</sup> Pac Mortgage, Director Mortgage, Edward Jones, State Farm, Farmers Insurance, The Credit Association, Remax, Realty Trust, OMEP and more!**

*"Kristin, I felt compelled to write you. The introductory program you offered was interactive, educational, and simply amazing. It was definitely the best presentation we have had anyone give at our meeting."* – **Michael B., District Manager, Farmers Insurance, Portland**

*"Kristin, I wanted to personally thank you for your lively presentation last evening at our ASID meeting. You are a funny and engaging speaker with important and powerful information to deliver – I feel very fortunate to have been in the audience."* – **Mike S., Designs of the Interior, Tigard**

*"Kristin was creative, fun and authentic and I recommend her program to everyone I meet. She has a unique way of combining tactical methods with uniquely inspiring techniques."* – **Courtney J., Midwifery Student, Portland**

*"Kristin, the program was well-done, the speaker was excellent, and the brokers all took away something of value."* – **Jeff W., Principal Broker, Remax Equity, Portland**